# The Agel Story

#### The Brainwave

Late in 2004, Glen Jensen had an idea—a moment of pure inspiration.

Glen is what you might call a *visionary*. Over 17 years in the network marketing industry—working his way up from customer service through international sales to the executive suite—Glen has always had a sense for what people want and how they want to get it. He turns new concepts and strategies over in his mind, finding better ways to do things. And as he lay awake in the wee hours of a chilly November morning back in 2004, he began thinking about...*gel*.

Athletes use gels to pound carbs right before competition or in the middle of a race. What if *anyone* could pound nutritional supplements in the same way—when it's most convenient for them? Could the same highly accessible delivery system that athletes use be versatile enough to work with *other* consumable products?

The answer launched a powerful new delivery mechanism called *Suspension Gel Technology*.

## **Defining a New Category**

In the world of network marketing, such conceptual breakthroughs are rare. Every decade or two, it seems, a company comes along with a fundamentally new product or way of doing business. Such companies define a new category and typically become industry icons. Legions of imitators inevitably follow, assuming lesser positions in the marketplace.

Agel has identified the new category of suspension gel technology and is already the market leader. But Agel is much more than that. Technology products require technology companies to market them, and Agel is committed to using every new system at its disposal to develop, produce, and distribute gel technologies and the personal financial opportunities they inspire.

Automated inventory systems, virtual distribution of marketing materials, global webenabled support...these are just some of the leading-edge integrated systems Agel has leveraged to become, quite literally, the first technology-driven company in the network marketing industry.

### The Power of Technology

Most of us have had first-hand experience with the power of technology to dramatically expand our productivity and personal fulfillment:

- Compare the instantaneous power of email to, say, handwriting a letter and sending it overseas by boat.
- Cell phones now carry millions of voices where once native peoples communicated over distance with drums.
- Today we think nothing of cramming 300 hours of audio onto an MP3 player when, not so long ago, 30 minutes of music on vinyl was an accomplishment.

The rocket-ship ride of technological innovation means we get what we need faster and with more control over how we use it. Technology is all about the speed of delivery and how conveniently it is packaged. Suspension Gel Technology can deliver literally

anything the human body can use as well as the speed and convenience that all good technologies deliver. Whatever your body needs, *gel* can get it to you faster, more accurately, and with more control and convenience. The web-enabled business systems at Agel mean more personal freedom, more financial power, and a greater speed of growth for Agel team members to reach their dreams. All you have to do is imagine the possibilities....

# Why It Matters

Innovation and technology are the economic engines driving prosperity worldwide. Category-creating companies are raising the standard of living from Silicon Valley to Shanghai. And since Agel employs communication technologies that know no geographical borders, its engine for growth can proceed at its own pace across the globe.

Agel made history by launching in 10 different countries on its very first day and its rate of global expansion will continue to be unprecedented. With its leadership in the emerging gel technologies category and its innovative use of technology driven business systems, Agel has opened the door to prosperity to *anyone anywhere anytime*.

It's never been done before but Agel just does things differently. While Agel's competitors focus on products and extracts from the "old world," Agel is a bold new vision of the future.

Will it be *your* future? Agel invites you to come along.